

LINDA A. SMITH BIO

EXECUTIVE LEADERSHIP COACHING – GLOBAL MANAGEMENT CONSULTING

Developing High-Performance Teams and Leaders Across The Globe



“A moment of self-compassion can change your entire day. A string of such moments can change the course of your life.” — **Christopher K. Germer**

For 25 years, Linda A. Smith has been coaching Fortune 100 executives and their teams across geographic markets. She is admired by her clients as a high impact, results-oriented coach, focused on ensuring alignment between the clients' talent objectives and their overall business strategy.

She has worked across a broad range of industries, including financial services, private equity, hedge funds, pharmaceuticals, medical products, industrial products, beauty products, legal and information services.

Her firm specializes in Executive Leader, New Leader, and Transformational coaching programs for mid-career to C-level executives. She is particularly skilled in executive assessment and developing global high-performance teams.

Linda offers her clients a global perspective, honest feedback and an opportunity to improve self-awareness, emotional intelligence, influence, and mindful leadership performance.

Linda sets the gold standard for executive coaching and global management consulting. She has built a reputation based on results, client partnerships, sound judgement, insight, integrity and trust.

SERVICES OFFERED

Executive Coaching

- Coach clients to successfully navigate major transitions, such as greater leadership roles or new organizations to drive business results.
- Partner with private equity firms and their portfolio companies to accelerate the success of new CEO and their executive teams.
- Create and facilitate executive development programs for women.

High Performance Teambuilding

- Design and implement senior team offsite meetings domestically and globally to develop vision and mission statements, values, rules of engagement, and team cohesiveness.
- Facilitate cross-cultural teambuilding sessions for US, Brazilian, Chinese, European and Japanese teams.

Corporate Experience

Right Management | Colgate-Palmolive | The Private Bank at Bankers Trust | Fritz Companies.

Certifications

Nalanda Institute - Compassion-Based Psychotherapy and Embodied Transformation

Stanford University - Applied Compassion Academy

Babson Executive Education- Conscious Leadership: Leading with Purpose & Authenticity

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